

2018 Retirement Plan Reference Guide

This 2018 retirement plan reference guide helps you identify the most appropriate IRA, 401(k), or other product for your clients, whether they are just starting to save for retirement or looking for another vehicle to help maximize retirement savings.

| | IRA | Roth IRA | SEP IRA | SIMPLE IRA | Traditional 401(k) | Safe Harbor 401(k) | Individual 401(k) |
|---|--|--|--|---|---|--|--|
| Maximum Annual Contribution Limits | For 2018, the contribution limit is \$5,500 (\$6,500 for account holders age 50 and older) or 100% of earned income, whichever is less. A nonemployed spouse may contribute up to \$5,500 per year (\$6,500 for account holders age 50 and older) if joint taxable income permits. | For 2018, the contribution limit is \$5,500 (\$6,500 for account holders age 50 and older) or 100% of earned income, whichever is less. A nonemployed spouse may contribute up to \$5,500 per year (\$6,500 for account holders age 50 and older) if joint taxable income permits. | For 2018, the contribution limit is the lesser of 25% of W-2 pay or \$55,000 (based on the first \$275,000 of compensation); the contribution is effectively limited to 20% of pay if filing Schedule C (Sole Proprietorship). | For 2018, the maximum salary deferral is \$12,500 (\$15,500 for account holders age 50 and older). The employer must match deferrals dollar-for-dollar, up to 3% of compensation (can be reduced to 1% in two out of five years) or make a 2% nonelective contribution to all eligible employees. | Employees can defer 100% of taxable income up to \$18,500 (up to \$24,500 for employees age 50 and older). Total employer/employee contributions cannot exceed \$55,000 (\$61,000 for employees age 50 and older). | Employees can defer taxable income up to \$18,500. A participant age 50 and older can make a \$6,000 catch-up contribution, in addition to the annual deferral limit. The employer is required to make either a 3% nonelective contribution or 100% of employee deferrals up to 3% of compensation, plus 50% of employee deferrals in excess of 3% up to 5% of compensation (for a total of 4%). | Employees can defer 100% of taxable income up to \$18,500 (up to \$24,500 for employees age 50 and older). The employer contributions are limited to a maximum of 25% of compensation; for self-employed, based on a specific computation using IRS guidelines. Total employer/employee contributions cannot exceed \$55,000 (\$61,000 if employee is age 50 and older). |
| Deadline to Establish | Tax-filing deadline, not including extensions (usually April 15) | Tax-filing deadline, not including extensions (usually April 15) | Employer's tax-filing deadline, including extension period (if filed for) | October 1 for current year (A 60-day notice must be given to eligible employees.) | Plan must be established by business's fiscal year-end, generally December 31 | October 1 to be eligible for current year | Plan must be established by business's fiscal year-end, generally December 31 |
| Deadline to Contribute | Tax-filing deadline, not including extensions (usually April 15) | Tax-filing deadline, not including extensions (usually April 15) | Employer's tax-filing deadline, including extension period (if filed for) | Employer contributions by employer's tax-filing date, including extension period (if filed for); employee contributions no later than seven days after the salary deferral is made | Employer contributions by employer's tax-filing date, including extension period (if filed for); salary deferrals as soon as administratively possible, but no later than the 15th of the month following the month in which they were deferred | Employer contributions by employer's tax-filing date, including extension period (if filed for); salary deferrals as soon as administratively possible, but no later than the 15th of the month following the month in which they were deferred | Employer contributions by employer's tax-filing date, including extension period (if filed for); salary deferrals as soon as administratively possible, but no later than the 15th of the month following the month in which they were deferred |
| Eligibility Requirements | Must be younger than age 70½ and have earned income for the year | Must have earned income for the year; \$5,500 contribution limit phased out for single filers with MAGI of \$120,000–\$135,000, married filing jointly with MAGI of \$189,000–\$199,000, or married filing separately with MAGI of \$0–\$10,000 | Employer must include all employees who have reached age 21, worked three out of the last five years, and earned at least \$600 in current year; employer must contribute same percentage to all employees | All employees who have earned at least \$5,000 during any two preceding years and who are reasonably expected to earn \$5,000 this year | Employer must include all employees who have reached age 21 and who have completed one year of service; employer may exclude employees who worked fewer than 1,000 hours | Employer must include all employees who have reached age 21 and who have completed one year of service; employer may exclude employees who worked fewer than 1,000 hours | Only the business owner and his or her spouse or partner are eligible; only businesses that include those two individuals may participate in the plan |
| Can Be Suitable For | Wage-earning taxpayer and nonworking spouse who file a joint return | Wage-earning taxpayer and nonworking spouse who file a joint return | Corporations, sole proprietors, partnerships, and nonprofit entities | Corporations, sole proprietors, partnerships, nonprofit entities, and government entities with 100 or fewer eligible employees | Corporations, sole proprietors, partnerships, and nonprofit entities | Corporations, sole proprietors, partnerships, and nonprofit entities | Businesses (including corporations, sole proprietors, partnerships, and nonprofit entities) that employ only the owners and their spouses |

2018 Retirement Plan Reference Guide *continued*

| | IRA | Roth IRA | SEP IRA | SIMPLE IRA | Traditional 401(k) | Safe Harbor 401(k) | Individual 401(k) |
|--|--|---|--|--|---|--|---|
| Required Minimum Distributions (RMDs) | RMDs must begin by April 1 of the year following the year in which the individual turns 70½. | None | RMDs must begin by April 1 of the year following the year in which the individual turns 70½. | RMDs must begin by April 1 of the year following the year in which the individual turns 70½. | RMDs begin at age 70½ or retirement, whichever is later, except 5% owners must start RMDs at age 70½. | RMDs begin at age 70½ or retirement, whichever is later, except 5% owners must start RMDs at age 70½. | RMDs begin at age 70½ or retirement, whichever is later, except 5% owners must start RMDs at age 70½. |
| Distributions | Penalty-free distributions include reaching age 59½, death, permanent disability, higher-education expenses, first-time home purchase (with a \$10,000 lifetime limit), payment of health insurance for unemployed, and payment of medical expenses above 10% of AGI (above 7.5% of AGI for age 65 and older). | Cost basis is distributed tax and penalty free. Earnings are tax and penalty free if Roth has been open for five years and client meets one of the following exceptions: reaching age 59½, death, disability, or first-time home purchase (\$10,000 lifetime limit). Earnings spent for higher education or payment of medical expenses above 10% of AGI (above 7.5% of AGI for age 65 and older) are penalty free but taxed. Distributions of Roth conversions are always tax free and are only penalty free if the conversion has aged five years or client meets one of the withdrawal exceptions. | Penalty-free distributions include reaching age 59½, death, permanent disability, higher-education expenses, first-time home purchase (with a \$10,000 lifetime limit), payment of health insurance for unemployed, and payment of medical expenses above 10% of AGI (above 7.5% of AGI for age 65 and older). | Penalty-free distributions after two years include reaching age 59½, death, permanent disability, higher-education expenses, first-time home purchase (with a \$10,000 lifetime limit), payment of health insurance for unemployed, and payment of medical expenses above 10% of AGI (above 7.5% of AGI for age 65 and older). | Penalty-free distributions include reaching the plan's normal retirement age, death, permanent disability, separation from service at age 55, and reaching age 59½. | Penalty-free distributions include reaching the plan's normal retirement age, death, permanent disability, separation from service at age 55, and reaching age 59½. | Penalty-free distributions include reaching the plan's normal retirement age, death, permanent disability, separation from service at age 55, and reaching age 59½. |
| Tax Treatment of Distributions | Generally taxed as ordinary income (excluding nondeductible contributions) | Distributions tax free if they meet the criteria above | Generally taxed as ordinary income | Generally taxed as ordinary income | Generally taxed as ordinary income | Generally taxed as ordinary income | Generally taxed as ordinary income |
| Features | Earnings grow tax deferred; contributions may be tax deductible | Earnings grow tax free; contributions not tax deductible; contributions can continue after age 70½ | Easy to establish and maintain; minimal IRS filings; low cost; flexible contribution limits; employer not committed for future years | Easy to establish and maintain; pretax contributions may reduce employee's taxable income; no discrimination testing; employer may not run any other retirement plan in conjunction with a SIMPLE | Pretax contributions may reduce employee's taxable income; flexible plan design | Pretax contributions reduce employee's taxable income; flexible plan design; allows maximum deferrals for highly compensated employees | Pretax contributions may reduce employee's taxable income; flexible plan design |
| Who Contributes | Individuals | Individuals | Employer | Employer and employees | Employees only or employees and employer | Employer and employees | Employees only or employees and employer |
| Vesting | Always 100% | Always 100% | Always 100% | Always 100% for both employer and employee contributions | 100% for employee contributions; vesting for employer matching contributions is maximized at three-year cliff or six-year graded | 100% for employee elective and employer required contributions and required match made by employer; any additional profit sharing may have gradual vesting for employer contributions up to six years or cliff vesting up to three years | Always 100% |
| Loan Feature | N/A | N/A | N/A | N/A | Available | Available | Available |
| Administration | None | None | None | None | IRS 5500 filings and other ERISA requirements | IRS 5500 filings and other ERISA requirements | IRS 5500 filings once plan exceeds \$250,000 and other ERISA requirements |

2018 Retirement Plan Reference Guide *continued*

| | PSP | MPP | 403(b) | 457(b) | 412(i) |
|--|--|--|---|---|--|
| Maximum Annual Contribution Limits | Contributions are limited to the lesser of 25% of W-2 compensation or \$55,000 (based on first \$275,000 of compensation); contributions are effectively limited to 20% of pay if filing Schedule C (Sole Proprietorship). | Contributions are limited to the lesser of 25% of W-2 compensation or \$55,000 (based on first \$275,000 of compensation); contributions are effectively limited to 20% of pay if filing Schedule C (Sole Proprietorship). | Employees can defer 100% of taxable income up to \$18,500 (up to \$24,500 for employees age 50 and older). Total employer/employee contributions cannot exceed \$55,000 (\$61,000 for employees age 50 and older). An additional catch-up may apply. | Employees can defer 100% of taxable income up to \$18,500 (up to \$24,500 for employees age 50 and older). An additional catch-up may apply. | The maximum contribution amount is based on income. The employer must make contributions for at least five years. |
| Deadline to Establish | Plan must be established by business's fiscal year-end, generally December 31 | Plan must be established by business's fiscal year-end, generally December 31 | N/A | N/A | Plan must be established by year-end for which contributions are to be credited |
| Deadline to Contribute | Employer's tax-filing date, including extension period (if filed for) | Employer's tax-filing date, including extension period (if filed for) | Employer contributions by employer's tax-filing date, including extension period (if filed for); salary deferrals as soon as possible, but no later than the 15th of the month following the month in which they were deferred | Employee contributions withheld each pay period and deposited no later than seven days into the plan | Employer's tax-filing deadline, including extension period (if filed for) |
| Eligibility Requirements | Employer must include all employees who have reached age 21 and who have completed one year of service (or two years if 100% vesting); employer may exclude employees who worked fewer than 1,000 hours | Employer must include all employees who have reached age 21 and who have completed one year of service (or two years if 100% vesting); employer may exclude employees who worked fewer than 1,000 hours | Employer must provide universal availability to all employees; employer may exclude employees who participate in a governmental 457(b) plan, are nonresident aliens, or normally work fewer than 20 hours/week if the employer expects the employee to work less than 1,000 hours in a 12-month period and in subsequent 12-month periods | Employees or independent contractors with earned compensation from an eligible employer; employer may choose to offer plan to highly compensated employees or to other particular groups of employees | Employer must include all employees who have reached age 21 and who have completed one year of service; employer may exclude employees who worked fewer than 1,000 hours |
| Can Be Suitable For | Corporations, sole proprietors, partnerships, and nonprofit entities | Corporations, sole proprietors, partnerships, and nonprofit entities | Employees of public schools and tax-exempt 501(c)(3) organizations | State and local government employees and their agencies, state political subdivisions and their agencies, and tax-exempt organizations | Any business owner |
| Required Minimum Distributions (RMDs) | RMDs begin at age 70½ or retirement, whichever is later, except 5% owners must start RMDs at age 70½. | RMDs begin at age 70½ or retirement, whichever is later, except 5% owners must start RMDs at age 70½. | RMDs begin at age 70½ or retirement, whichever is later, except 5% owners must start RMDs at age 70½. | RMDs begin at age 70½ or retirement, whichever is later, except 5% owners must start RMDs at age 70½. | RMDs begin at age 70½ or retirement, whichever is later, except 5% owners must start RMDs at age 70½. |
| Distributions | Penalty-free distributions include reaching the plan's normal retirement age, death, permanent disability, separation from service at age 55, and reaching age 59½. | Penalty-free distributions include reaching the plan's normal retirement age, death, permanent disability, separation from service at age 55, and reaching age 59½. | Penalty-free distributions include reaching the plan's normal retirement age, death, permanent disability, separation from service at age 55, and reaching age 59½. | Penalty-free distributions include separation from service, death, and an unforeseeable emergency allowed by employer. | Penalty-free distributions include reaching the plan's normal retirement age, death, permanent disability, separation from service, and reaching age 59½. |
| Tax Treatment of Distributions | Generally taxed as ordinary income | Generally taxed as ordinary income | All distributions taxed as ordinary income | All distributions taxed as ordinary income; no 59½ rule for withdrawals | All distributions taxed as ordinary income |

2018 Retirement Plan Reference Guide *continued*

| | PSP | MPP | 403(b) | 457(b) | 412(i) |
|------------------------|--|--|--|--|--|
| Features | Contributions can vary annually | Contribution rate is fixed; plan can be paired with a PSP | Pretax contributions may reduce employee's taxable income; employer may make matching or discretionary contributions | Pretax contributions may reduce employee's taxable income; plan allows for additional \$18,500 pretax contributions | Plan provides greater tax deductibility and the ability to credit a greater percentage of contributions to employers themselves |
| Who Contributes | Employer | Employer | Employees only or employees and employer | Employees | Employer |
| Vesting | Gradual vesting permitted up to six years or cliff vesting up to three years | Gradual vesting permitted up to six years or cliff vesting up to three years | 100% for employee contributions; gradual vesting for employer contributions permitted up to six years or cliff vesting up to three years | 100% for employee contributions; gradual vesting for employer contributions permitted up to six years or cliff vesting up to three years | 100% for employee contributions; gradual vesting for employer contributions permitted up to six years or cliff vesting up to three years |
| Loan Feature | Available | Available | Available | Available | Unavailable |
| Administration | IRS 5500 filings and other ERISA requirements | IRS 5500 filings and other ERISA requirements | Plan document required for all plans; IRS 5500 filings and other ERISA requirements for ERISA plans | None | Third-party administration required |

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